

## Message Text

CONFIDENTIAL

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73

ORIGIN COME-00

INFO OCT-01 NEA-10 ISO-00 EB-11 AGR-20 TRSE-00 EUR-25

AID-20 OPIC-12 CIAE-00 INR-10 NSAE-00 RSC-01 /110 R

66617

DRAFTED BY: COM/BIC/OED/MEPD/CATKINS

APPROVED BY: EB/CBA/OCA/REP:G.P.WILSON

COM/BIC/OED/MEPD/JSANDS, DIRECTOR

COM/BIC/OED/DSTOWE INFO 287

STATE/NEA/ARP:G.Q.LUMSDEN

----- 083335

R 252140Z MAR 74

FM SECSTATE WASHDC

TO AMEMBASSY KUWAIT

C O N F I D E N T I A L STATE 059389

E.O. 11652: N/A

TAGS: BMEP, KU

SUBJ: KUWAIT PETROCHEMICALS PROJECT

REF : KUWAIT 0980

1. AS PER ACTION REQUESTED REFTEL WE HAVE CONTACTED W.R. GRACE CO. ROBERT GOODALL TRAVELING BUT WE WERE INFORMED BY EVAN MCNEIL, VICE PRESIDENT CHEMICAL GROUP, THAT FRENCH PROPOSAL, ACCORDING TO THEIR INFORMATION, IS NOT COMPETITIVE WITH THEIRS. GRACE IS PROPOSING PETROCHEMICAL PROCESSES BASED ON AROMATICS WHILE THE FRENCH ARE PROPOSING A DIFFERENT SERIES OF PETROCHEMICALS BASED ON ETHYLENE. TWO PROPOSALS ARE, THEREFORE, COMPLEMENTARY.

2. OUR TELECON WITH MANEIL WAS BRIEF SINCE HE RETURNED OUR CALL WHILE IN EUROPE. WE WILL BE IN CONTACT AGAIN DURING WEEK OF MARCH 25 TO MORE FULLY EXPLORE THE QUESTION OF ASSISTING THEM. IN THE INTERIM WE SUGGEST YOU ASSURE GHAZAHEH THAT GRACE HAS UNQUESTIONABLE CREDENTIALS FOR THIS UNDERTAKING.

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3. ACCORDING TO D&B, W.R. GRANCE CO. (CORP HEADQUARTERS  
1114 AVE. OF AMERICAS, N.Y., N.Y. 10036) HAS 53  
DIVISIONS, EMPLOYES 72,500, WITH ANNUAL SALES OF 2.3 MILLION.  
D&B RATING 5A1 (ESTIMATED FINANCIAL STRENGTH OF 50 MILLION).  
COMPANY SPECIALIZES IN CHEMICALLY BASED PRODUCTS AND  
SERVICES, INCLUDING ORGANIC AND INORGANIC CHEMICALS,  
PLASTICS, FERTILIZERS, GUM AND WOOD PRODUCTS, CONFECTIONARY  
PRODUCTS.

4. SLUG RESPONSE FOR MEPD/COMMERCE. RUSH

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 25 MAR 1974  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** golinofr  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
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**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** COM/BIC/OED/MEPD/CATKINS  
**Enclosure:** DC ALTERED  
**Executive Order:** GS  
**Errors:** N/A  
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**Reference:** KUWAIT 0980  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** golinofr  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 21 AUG 2002  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <21 AUG 2002 by martinml>; APPROVED <08 JAN 2003 by golinofr>  
**Review Markings:**

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30 JUN 2005

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
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**Secure:** OPEN  
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**Subject:** KUWAIT PETROCHEMICALS PROJECT  
**TAGS:** BEXP, KU  
**To:** KUWAIT  
**Type:** TE  
**Markings:** Declassified/Released US Department of State EO Systematic Review 30 JUN 2005